

2022-2023 ASAdvantage Program

AMERICAN SUBCONTRACTORS ASSOCIATION

AN AFFINITY PROGRAM OF SIGNIFICANT SAVINGS & BENEFITS FOR ASA MEMBERS

WWW.ASAONLINE.COM

ASADVANTAGE PARTICIPATING PROVIDERS

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Human Resource Management, Employee Benefits & Staffing

ASAdvantage Health Plan



THE ASADVANTAGE HEALTH PLAN HEALTH PLAN OFFERS:

- ·Unlimited Major Medical Coverage for groups of all sizes groups of 1 to 1000+
- ·A Nationwide network of doctors and pharmacies for complete coverage
- ·An exclusive healthcare solution built for members of the association
- ·Multiple plan designs make it easy to find the right fit for your company

EXCLUSIVELY FOR MEMBERS OF THE AMERICAN SUBCONTRACTORS ASSOCIATION

CONTACT YOUR AGENTS:

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ROB SCHIELKE
(908) 379-2359
ROBERTSCHIELKE@WORLDINSURANCE.COM



Human Resource Management, Employee Benefits & Staffing

Construction Financial Management Association



Website <u>www.cmfa.org</u>

ASA members can now get exciting new discounts from the Construction Financial Management Association (CFMA).

CMFA Webinars: ASA members can receive a 20% discount on webinars with the discount code ASASAVE20. A full list of CFMA webinars can be found at cmfa.org/education.

CMFA Online Course: ASA members can receive a 20% discount on archived or live online courses with the discount code ASASAVE20. A full list of CFMA courses can be found at cmfa.org/education.

State Tax Law Guide: ASA members can receive a 20% discount with the discount code ASASAVE20. More information about the State Tax Law Guide can be found at cmfa.org/resources.

Human Resource Management, Employee Benefits & Staffing

ASA's Human Resource Service Sesco Management Consultants



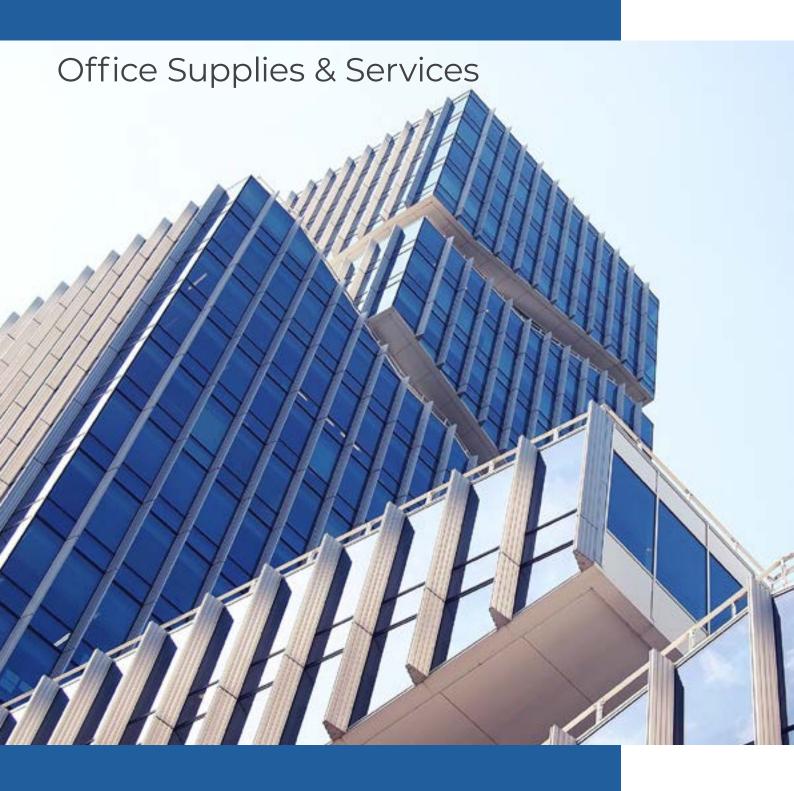
Phone (423) 764-4127

Website www.sescomgt.com

ASA members receive complimentary human resources services provided by SESCO Management Consultants, including:

- Free Telephone/Email Consultation The SESCO staff is available to answer your questions at no charge, Whether you have a federal or state employment compliance question such as wage and hour, FMLA, COBRA, INS, or Equal Employment.
- **Free Handbook Review** The SESCO staff will review and analyze your current employee handbook or policies to ensure compliance with federal and state employment regulations, as well as to ensure the employee handbook is effective.
- Discounted Management/Employee Satisfaction Survey Program Employee morale is at the core of whether a company is profitable and successful. SESCO offers ASA members a discounted employee satisfaction survey program to help ASA-member companies identify employee relations issues that may be impeding optimum productivity and quality customer services. For each ASA member that joins the Management/Employee Satisfaction Survey Program, SESCO will customize a survey that will be sent to the subcontractor's employees. The survey can be performed on- or off-site, by mail or online. SESCO receives the confi tial survey responses, then supports each company in reviewing, understanding and addressing survey results. The analysis will also include exclusive benchmarking to an ASA-member database. ASA members interested in participating in the program may contact a SESCO consultant directly at (423) 764-4127 or sesco@sescomgt.com and identify themselves as ASA members.
- The SESCO Report SESCO's monthly newsletter is available to ASA members.

Contact a SESCO consultant at (423) 764-4127 or sesco@sescomgt.com.





Exclusive Hotel Discounts for ASA Members

Save up to 60% on hotels & access powerful travel management tools with Hotel Engine

As an ASA member, you're invited to join Hotel Engine, a closed hotel booking platform built for business travel. Hotel Engine is free to join and use, and offers access to:

Upgraded Rewards

ASA members are automatically upgraded to Silver status, earning more Rewards points on every dollar you spend

- (i) Up to 60% off public rates at over 700,000 hotels worldwide
- Super-flexible booking options modify, extend or cancel trips with a few clicks
- 24/7 US-based Member Support available via phone, chat or email
- Useful tools for tracking and analyzing travel spend
- White-glove coordination for group bookings and extended stays
- Earning Hotel Engine Rewards on every booking + hotel loyalty points on eligible stays
- Booking business and personal travel at the same low rates

There are two ways to use Hotel Engine — join as an individual member or create a business account to book and track travel for your whole team in one place.

Create Individual Account

Create Business Account



950 S Cherry Street, 10th Floor, Denver, CO 80246 · 855-567-4683

hotelengine.com

Home Depot Pro Xtra





A National Rebate Incentive Program for ASA participants from Home Depot

- Enroll to receive a potential semiannual rebate on all qualifying pretax purchases*
- Participating members with semiannual net purchases of over \$12,500 will receive a 2% rebate*
- Convenient payment options register credit cards, debit cards, checking accounts, p-cards, Pro Purchase Cards, & The Home Depot Accounts to get credit for spend
- Rebate payments issued within 60 days of the end of each half of the year
- Sign up and start saving, visit homedepot.com/c/pro_xtra



For assistance call 800-525-5000

With membership in ProXtra, you get access to benefits tailored specifically for Pros: exclusive savings, dedicated service, job-lot quantities, volume pricing, same-day delivery, and more. It's our way of showing how much we understand your needs and value your business.

Thanks,



*Accounts must be registered/enrolled through the website above and have the ASA specific agreement code assigned to receive rebate credit.
*Minimum rebate period spend of \$12,500 required to receive a rebate from Home Depot. Rebates from Home Depot under \$1000 may be via Home Depot gift card. Registration instructions to follow. The storage of account information by The Home Depot will be done in accordance with the PCI Data Security Standard (PCI DSS), which is a multifaceted security standard that includes, but is not limited to, requirements for security management, policies, procedures, network architecture, software design and other critical protective measures. This comprehensive standard is intended to help organizations proactively protect customer account data.

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Lenovo



Phone (800) 426-7235, Ext. 5050

Website www.lenovo.com/asamembers

Hours Monday-Friday: 9:00 a.m.-9:00 p.m. ET, Saturday: 9:00 a.m.-5:30 p.m. ET

ASA members can save up to 30 percent off the everyday public web price of Lenovo's product line. Take advantage of great deals on everything you need for your office and home, including all laptops, tablets, desktops, all-in-ones, workstations, servers, and accessories. This includes savings on a variety of top products, including the award winning ThinkPad notebooks.

ASA members also receive:

- · Free ground shipping on all web orders
- · Monthly limited time special offers
- ·Access to energy-efficient green technologies

For more information and easy ordering, call (800) 426-7235, Ext. 5050, or visit <u>www.lenovo.com/asamembers</u>, and experience the Lenovo difference! Be sure to check the website often—special offers change frequently.

Office Depot

Office DEPOT. Office Max

website: www.business.officedepot.com

Because you're a member of ASA, you have access to these great benefits with Office Depot and OfficeMax:

- Savings of up to 75% off the officedepot.com regular prices on our Best Value list of preferred products
- · Substantial discounts on thousands of products
- Free next-day delivery *
- Low costs on both printing and photocopying
- · Choose online or in store? Discounts apply either way!

*Free Delivery: Minimum purchase required after discounts and before taxes. Orders outside our local delivery area and most furniture, oversized, bulk items, cases of bottled water and other beverages and special order items do not qualify. Non-qualifying orders incur a delivery charge (minimum charge of \$9.99). Many orders can be delivered next business day (between 8:30 AM and 5:00 PM) if placed online or via phone by 5:00 PM or via fax by 3:00 PM, local time (In most locations). Other restrictions apply. See business.officedepot.com, call 888.2.OFFICE or ask your Account Manager for details.

National Purchasing Partners



Contact Miles Schlosser

Email miles.schlosser@mynpp.com

Phone (800) 810-3909 Fax (206) 341-0838

Website https://mynpp.com/association/asa

National Purchasing Partners

NPP is a member benefit provider of ASA and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. <u>Enroll your company for FREE and unlock discounts for your business and employees.</u>

ADP



Save on payroll, tax & HR solutions for small to mid-sized businesses from ADP. <u>Enroll with NPP today to start saving!</u>

Airgas



NPP members enjoy top-tier pricing from Airgas, a leading single-source supplier of industrial gases, safety equipment, welding supplies, refrigerants and dry ice. <u>Enroll with NPP and start saving today.</u>

American Express



Business cards for companies of all sizes. Get built in tools, perks, and rewards for businesses like yours – backed by the award-winning customer service and support of American Express. Choose the right solutions for your business. <u>Enroll with NPP today.</u>

National Purchasing Partners - Continued



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Batteries Plus Bulbs



Save up to 73% off retail pricing on nearly 200 core items at Batteries Plus Bulbs. Shop more than 60,000 batteries, light bulbs, accessories and more from brands you know. Plus, volume pricing, on-site assessments and expert repairs on phones and tablets. Enroll with NPP for free to save.

Priceline



NPP members save up to 25% on select hotels when packaged with a rental car, flight or additional hotel booking. <u>Enroll with NPP to access deeply discounted hotel deals</u> worldwide.

Sherwin-Williams



NPP members receive national account contract pricing on paints, coatings and supplies. Also receive free services like order planning and specification recommendations. Click here to enroll with NPP and start saving.

Skechers Direct



NPP members receive 30% OFF select work and corporate casual styles from Skechers, including OSHA compliant footwear and work boots. <u>Click here to enroll with NPP and start saving today.</u>

National Purchasing Partners - Continued



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Website https://mynpp.com/association/asa

Staples Business Advantage



NPP provides discount pricing on more than 30,000 supplies and services with free next-day delivery on standard orders over \$30. Enroll with NPP and start saving today.

UniFirst



Receive up to 60% OFF uniform rental and lease rates with specially negotiated rates from Unifirst. Enroll with NPP and start saving today.

Verizon Wireless



Eligible businesses can receive 22% OFF monthly access fees* and up to 35% OFF select smartphones, tablets and accessories. <u>Enroll your business with NPP to start saving with the nation's largest, most reliable 4G LTE network.</u>

*All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer, including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions. Restrictions may apply. Visit mynpp.com for details

YRC Freight



NPP members receive significant discounts on national and regional LTL shipments, including time critical, accelerated and specialized freight needs. <u>Enroll with NPP and start saving today.</u>

UPS



Phone (800) 636-2377

Website http://savewithups.com/asamembers/

Flat Rate Discounts on Shipping

ASA and UPS took the guesswork out, and put the easy in. Members now have access to new and improved flat rate pricing with savings of 45 percent on Domestic Next Day/Deferred, 25 percent on Ground Commercial/Residential and up to 50 percent on additional services. In addition, members can take advantage of UPS Smart Pickup® service for free.

Open a new account, or if you are already taking advantage of our UPS savings program, re-enroll and apply the new discounts to your existing account by visiting: www.savewithups.com/asamembers or call 1-800-MEMBERS (1-800-636-2377), Monday through Friday 8:00 a.m. to 5:00 p.m. Eastern time.

*Visit <u>www.savewithups.com/asamembers</u> for specific services and discounts. Receive enhanced protection.

Minimize financial setbacks with insurance through UPS Capital Insurance Agency, Inc., by protecting your shipments. Members can save up to 17 percent over their current declared value and there is no fee to sign up, simply enter the value of your goods in the declared value field of the shipping system.

Visit www.1800member.com/ups-capital-group-1-2 for additional information. Print and produce a wide variety of marketing materials online.

The UPS Store® provides members with quick, affordable and effortless digital printing solutions with easy online ordering and expert customer service.

First time users, visit: meridianone.upsstoreprint.com/offer/asa

Returning users, visit: meridianone.upsstoreprint.com



Project Management & Documentation

Consensus Docs



Phone (866)925-DOCS (3627)
Website www.consensusdocs.org

The ASA-endorsed ConsensusDocs family of documents includes contract documents for different project delivery methods, as well as supplemental documents/forms to help subcontractors define and manage the risks and responsibilities of electronic communications, financial disclosure, surety bonding and more. ConsensusDocs users have 24/7 access to contracts from anywhere via a secure, cloud-based system. The system allows users to electronically review and propose changes to ConsensusDocs documents and makes it easy for users to electronically collaborate on document changes with other people in their company and electronically negotiate contract changes with clients. These document subscription packages are available:

- Full Package Unlimited use of all 100+ documents for one full year: \$879 (ASA member)/\$1,099 (nonmember).
- **Subcontracting Package** Unlimited use of subcontracting and select other documents (same as previous subcontracting package) for one full year: \$539 (ASA member)/\$679 (nonmember).
- Express Package Unlimited Unlimited use of select short form and administrative documents for one full year: \$399 (ASA member)/\$499 (nonmember).
- Express Package Per Document Access to select short forms and administrative documents for one full year, plus a per document usage fee: \$319 (ASA member)/\$399 (nonmember).
- **Prequalification & Bond Forms Package** ConsensusDocs Prequalification & Bond Forms Package. Unlimited use of Prequalification & Bond Forms for one year—FREE: \$0 (ASA member)/\$0 (nonmember).

Project Management & Documentation

KNOWIFY

(212) 233-3230 | knowify@knowify.com



ASA members gert 50% off their First 3 months.

What is Knowify?

Knowify is a construction management platform for contractors searching for a better way to organize, understand, and grow their business. Knowify combines the best features of project management and billing software to provide users with an accessible solution for commercial or residential projects and service work.

Features & Benefits



Job Costing - Monitor revenue, cost, and profit margins in real time with powerful reporting. Track progress of each and every project with professional-grade tools.



Project Management - Handle purchase orders, track progress, manage subcontractors, schedule your projects, upload documents, and more with just a few clicks.



Invoicing/Billing - Quickly compile, create, and send professionally formatted invoices straight through Knowify. Tackle advanced billing formats like AIA-style in seconds.



Communications - Connect with your main office and your crews in the field with easy-to-use messaging and geolocation tools.



Project Bidding - Quickly create more accurate estimates based on previous results and send in-depth, professional proposals to your clients quickly.



Advanced Insights - All your work in one place with comprehensive reporting that reveals the next best step for growing your business.



Streamlined Operations - Extensive integrations with tools you know and love, like QuickBooks Online, <u>Permits.com</u>, and much more.

For more information visit www.knowify.com

Project Management & Documentation





Subcontractors Streamline Purchasing and Inventory with StructShare

Save precious labor hours, stop error-prone manual entry, and control every spend, with the #1 procurement and inventory app for specialty contractors.

Focus Benefits:



Avoid double triple entry



Catch deliver issues early



Identify billing mistakes



Control warehouse and inventory



Control every \$ spent



Save precious labor hours

30%

OFF First Year Subscription

www.StructShare.com/ASA



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American
Subcontractors
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